



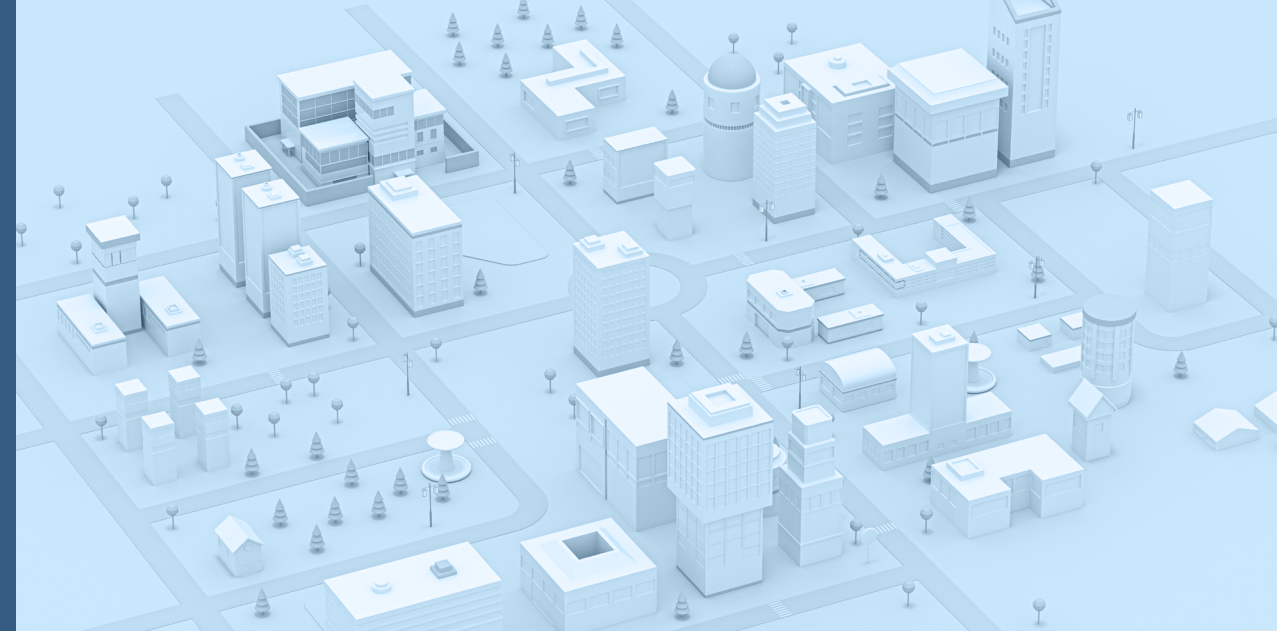
Turning Everyday Spaces Into Extraordinary Places



BUILDING ROBOTICS INC.
A SIEMENS COMPANY

Historic shifts

New smart building technologies and tools, a renewed focus on sustainability, and monumental changes around occupant and employee experiences have resulted in industry disruption that is impacting how organizations all over the world design, build, use, and think about physical space.



Enterprises across industries seek to address three strategic objectives in their built environments:

Employee Health & Wellbeing

76%

of employees globally are looking for flex in where they work, while 93% want flex in when they work.¹

Decarbonize Real Estate Portfolio

91%

of business leaders believe their companies have a responsibility to act on ESG imperatives.²

#1 Priority

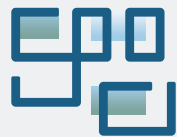
Real estate executives ranked cost reduction as their number one priority over the next three years – looking to optimize costs on energy, maintenance and rationalize space and spending.³

A proptech leader at the intersection of people, space, and work

Enlighted adds value to corporate real estate managers, facility managers, sustainability professionals, C-suite, and even to employees and occupants. We offer environmental IoT sensors and lighting controls that connect to intelligent workplace experience apps, offering scalable solutions for the full spectrum of building, space, and productivity needs.



5M+
Sensors
installed



410M
Square feet under
management



1000+
Customer
installations



60
Countries



2.3M
Occupants
worldwide



Up to **90%**
lighting energy
savings

Complex challenges, complete solutions

Space Optimization

Challenge:

How to improve efficiency, support health and safety best practices, and address shifting perceptions of how space is used for work?

How we help:

Minimize risks and help occupants feel safe and productive in collaborative spaces while optimizing use of space investments for better performance.

Operational Efficiency

Challenge:

How to boost productivity and efficiency to stay competitive while addressing changing dynamics and expectations about the value of physical workplaces?

How we help:

Reduce operating costs and realize optimal space management efficiencies through data-driven insights, all which can offset the cost of new technology investments.

Workplace Productivity

Challenge:

How to navigate higher degrees of risk while optimizing operating costs, making planning decisions, and balancing accessibility and utilization needs?

How we help:

Ensure business continuity by improving efficiency and increasing productivity of employees, processes, and assets while enhancing workplace culture.

Environmental, Social & Governance (ESG)

Challenge:

How to connect everyday work with purpose-driven, positive impact to reach sustainability goals and improve talent recruitment efforts?

How we help:

Save, repurpose energy, optimize resource use, and reduce carbon footprint.



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BERTELSMANN

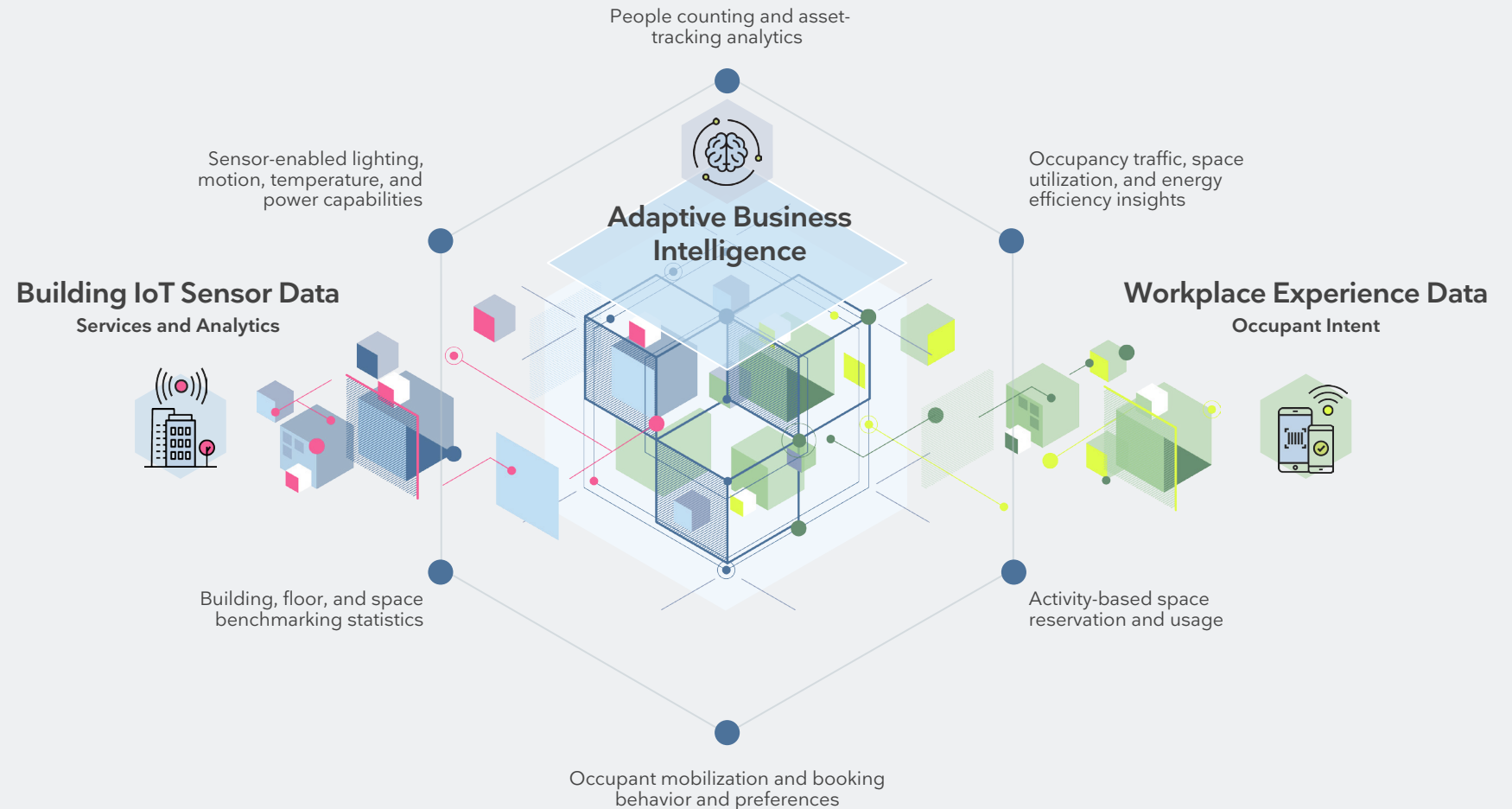
“With the Enlighted platform from Siemens, we will drive the digital transformation of our workplace environment and enable our employees to plan their workday based on their own preferences.”

– Jan Altersten
CEO

A self-learning ecosystem blends space, occupancy, and movement data

By blending building IoT data and workplace experience data, Enlighted creates an adaptive cycle of dynamic business intelligence that gets smarter over time.

With business intelligence, Enlighted can understand how space is intended to be used, how space is actually being used, and the optimal ways space could or should be used – all on a single platform.



Solutions for maximum positive impact

Our suite of intuitive, connected apps and services are best-in-class to operate, orchestrate, and optimize space.



Space Intelligence

Future-proof buildings with modern sensor technologies and enable software-driven lighting for deep insights.

- Data Services
- Lighting Solution
- IoT Infrastructure
- Location Intelligence

Sustainability Solutions

Empower organizations with technology to transform spaces into regenerative places.

- Lighting Control
- HVAC Integration
- Space Utilization
- Energy Management
- Environmental Controls

Workplace Essentials

Create positive workspace interactions for occupants.

- Flexible Spaces
- Touchless Office
- Corporate Amenities
- Safe Return

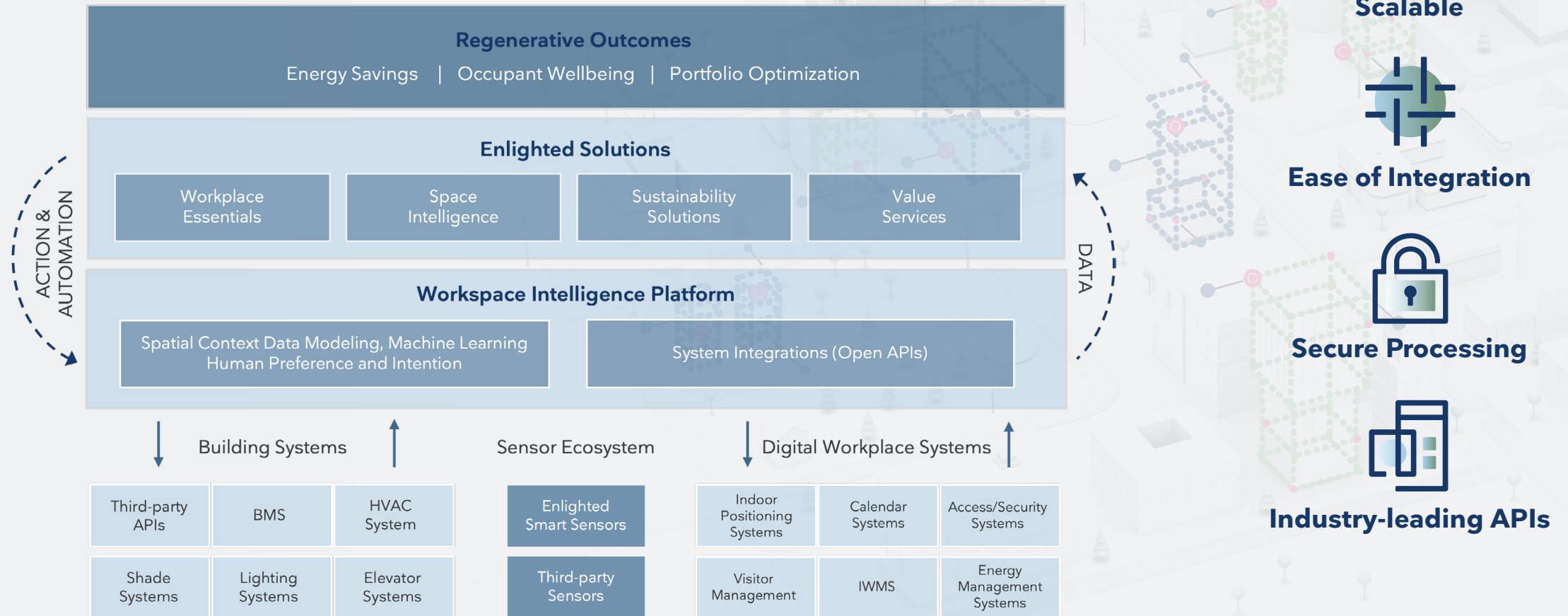
Value Services

Help customers accelerate their initiatives, leverage our extensive expertise, and integrate with new third-party solutions.

- Support Services
- Business Intelligence
- Integration & Implementation

The Enlighted Workspace Intelligence Platform

The Enlighted Platform provides the ideal foundation companies need to successfully achieve digital transformation, gleaning unprecedented insights in how to design, build, and use physical space.



Impacting leaders across industries

From corporate real estate managers to facility managers, sustainability and C-suite professionals, leaders find value in Enlighted's unique suite of solutions.



CEO

Reduce capital and operating expenses, improve productivity



CRE Executive

Optimize portfolio strategy now and for the future



Sustainability Leaders

Reach sustainability goals and generate positive impact



HR Leaders

Improve employee satisfaction, safety, and wellbeing



CIO/VP of IT

Standardization, security, and integration capabilities



COO

Realize cost savings and operational efficiencies



Integrators & Specifiers

Offer elevated, long-term solutions to differentiate and modernize portfolio capabilities



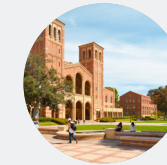
CFO

Reduce OpEX and build investor value



Manufacturing

Safer capacity controls and insights
Improved air quality
Occupant-led temperature control



Education

Eliminate high-risk traffic behaviors
Improved lighting for learning
Asset tracking for improved workflows



Retail

Checkout and assistance resources
Product placement preferences and trends
Safer, capacity controlled limits



Office

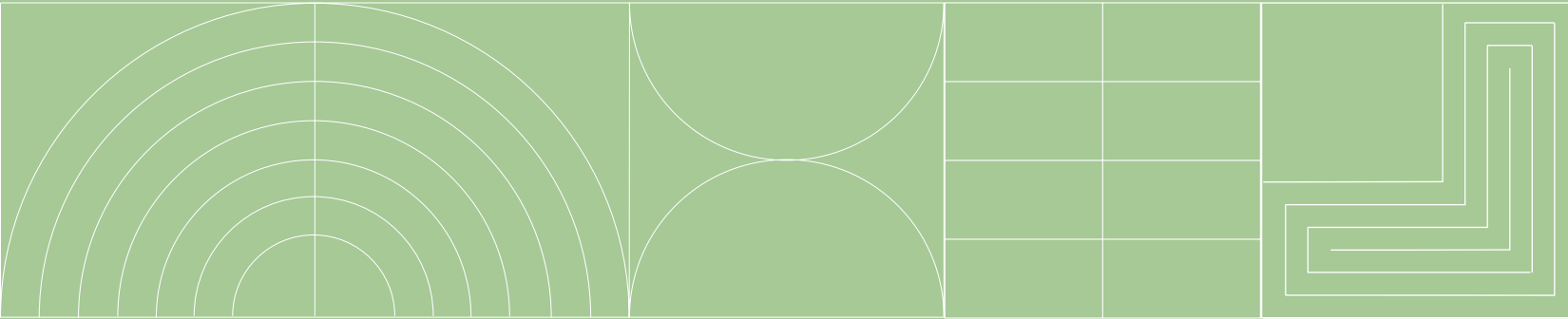
Reserve desks and rooms for hybrid work
Signal space preferences and trends
Control temperature and shading
Leverage corporate amenities



Healthcare

Caregiving and diagnosis task-specific lighting
Asset tracking for inventory management

Sustainability through technology



Climate change is a global challenge and urgent imperative. Today, sustainability and business goals are one in the same.

The building sector represents an unprecedented opportunity to enable smart buildings to reduce energy costs and CO2, improve employee health, and support a sustainable planet.

Enlighted offers a suite of workspace sustainability solutions that contribute to our customers' sustainability goals – offerings for intelligent lighting and HVAC controls, occupancy optimization, energy management, and environmental controls.

“ Up to **90%** energy savings with Enlighted lighting and temperature controls ”

71%
of the workforce believes sustainable companies to be “more attractive employers.”⁵

90%
of global business executives consider decarbonization a high-priority business initiative.⁶

“ Sustainability is in our very DNA. It's not an option. It's a business imperative. Sustainable business growth goes hand in hand with the value we create for people and our planet. ”

– Judith Wiese
Chief People and Sustainability Officer
Siemens AG

Our customers

Innovators where space, people, and work meet

Enlighted is trusted by some of the world's largest organizations to orchestrate portfolio transformation at scale with over 1,000+ customer installations with over 2.3 million occupants in 60 countries and growing.

NHS

90%

Energy Savings

Reduced energy costs and improved space utilization

Charter Hall

66%

Re-education Temperature Calls

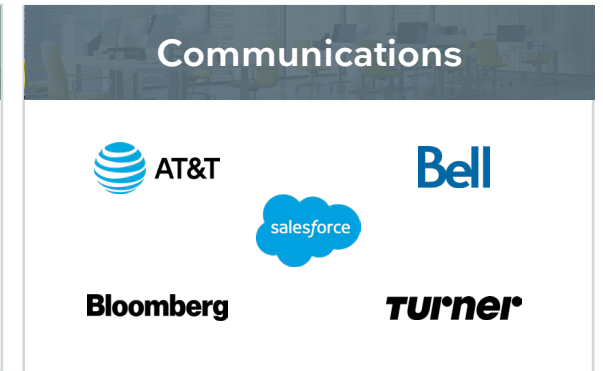
Reduced energy costs and improved occupant experience

LUTON
BOROUGH COUNCIL

12,000
Tons of CO2
Removed Over
20 Years

Meet carbon neutral goals for 2040

Enlighted



Backed by a global industrial powerhouse

We're proud to be a Siemens company.

We are an independently operated, Siemens-owned business, so we have the agility of an innovative tech leader backed with the strength of a leading global powerhouse organization.

SIEMENS



“ Our leading portfolio is transformed towards more open applications, with more cloud-based and as-a-service solutions and IoT-enabled hardware that can be constantly upgraded. At the same time, collaboration will reach a new level with a growing ecosystem of partners. ”

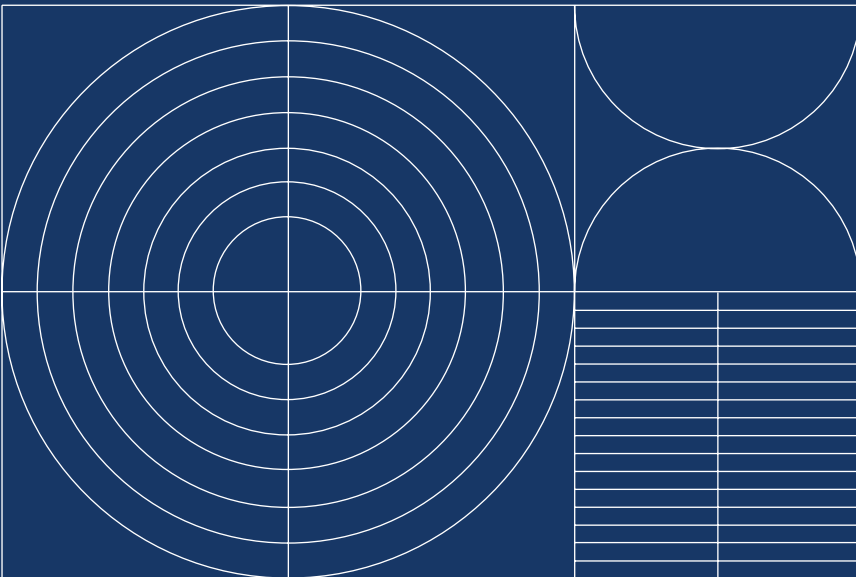
– Roland Busch
CEO SIEMENS AG

R&D and Solution Investments

Global Implementation Capabilities

Alignment with Siemens Sustainability Portfolio

Worldwide Go-to-Market Teams



Xcelerator

As part of the Siemens Xcelerator open business platform and marketplace, Enlighted's Smart Building IoT solutions help our customers leverage their building's data to vastly improve processes and decisions at the intersection of people, space and work.

The Enlighted partner ecosystem

Enlighted has joined forces with strategic business and technology organizations worldwide that bring the latest innovation, domain knowledge, and industry expertise.

Our partners share our vision and focus, and they are invested in solving some of our biggest customer challenges.



Technology partners

Basking.io
CBRE Host
CoWorkr
Google
Honeywell
IBM Tririga
Irisys
J2 Innovations
Johnson Controls
KONE
LiquidSpace
Metra
Microsoft
PointGrab
Pointr
qlair
Robin Powered, Inc.
Signify
Synapse
Vecos

Strategic partners

Advanta
Atos
AWS
Cisco
Deloitte
MillerKnoll
Orion
PwC
Salesforce
SAP
Steelcase

Enlighted partners with a robust network of more than 100 go-to-market partners

Lighting Reps
Distributors
ESCOs
Specifiers
Luminaire OEMs

Leadership to drive accelerated transformation

“ Our customers are leveraging industry mega trends as catalysts to reframe the conversations they’re having about portfolio strategy, space management, and sustainability – these leaders are pulling ahead, and they’re gaining a competitive advantage for tomorrow as well. ”

– Stefan Schwab
CEO, Enlighted



Stefan Schwab
CEO



Miriam Borrelli
CFO

Turn everyday spaces to extraordinary places

Enlighted

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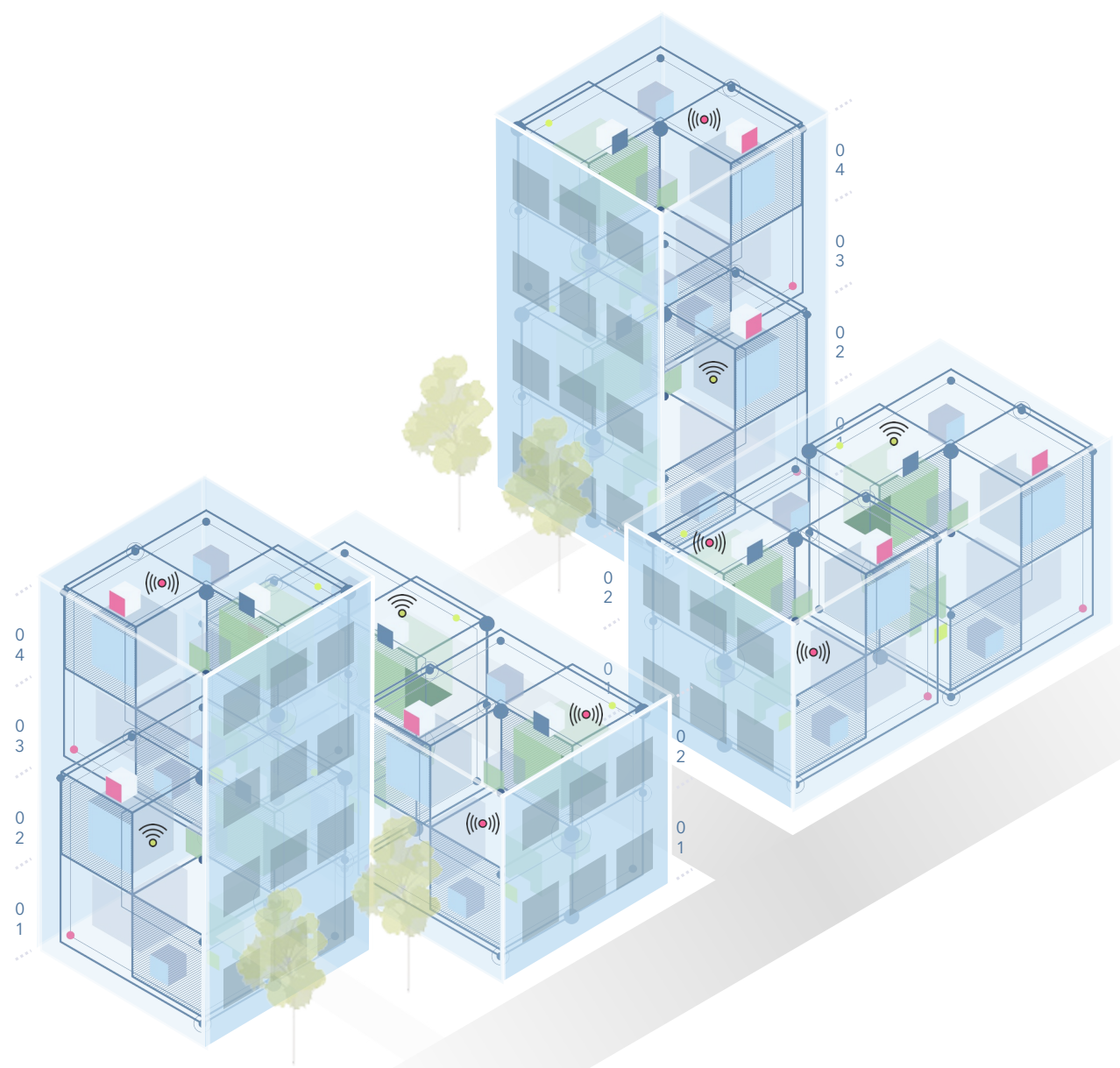
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To learn more about Enlighted solutions, please contact us at info@enlightedinc.com



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